

New SA private markets firm drives international portfolio access for local investors

...Helical Capital Partners established in Johannesburg, South Africa...

Johannesburg, 16 July 2018 - Global private markets investment manager, Partners Group, and African ICT impact investor, Convergence Partners, have joined forces to support the establishment of Helical Capital Partners; a private markets firm that will provide the South African investor community with access to a diversified, global portfolio of private investments.

Helical Capital Partners' South African operations will be based in Johannesburg and will be led by principals Craig Beney (previously Chief Operating Officer of Convergence Partners) and Carlos Ferreira (previously CEO of Fairstone Capital). The focus will be placed on global relative value investing across private equity, private real estate, private infrastructure and private debt.

"There has definitely been a move by local investors towards looking for alternative investment opportunities that still deliver returns above listed equity, whilst also providing hard currency exposure and reducing portfolio risk with further asset allocation," says Craig Beney, co-CEO of Helical Capital Partners.

Carlos Ferreira, co-CEO, adds "At Helical Capital Partners, we understand where to find these opportunities in developed private markets, and are able to provide access to attractive international investments through our relationship with Partners Group. Our initial focus will be on offering exposure to an integrated portfolio of primary, secondary and direct private equity investments spanning multiple sectors and geographies."

"We have seen steadily increasing interest from sophisticated institutional investors worldwide in private markets investment," says Felix Haldner, Partner, Client Solutions, Partners Group. "Many of these investors are seeking to enhance the risk-return profile of their portfolios by reducing their public markets exposure in favour of allocations to globally diversified private markets offerings. In this context, we are looking forward to working closely with Helical Capital Partners to provide the sub-Saharan African investment community with local access to global private markets investments."

"Convergence Partners has been working closely with Partners Group to identify investment opportunities for the benefit of the African continent," says Brandon Doyle, CEO of Convergence Partners. "While Convergence Partners will maintain its core focus on tech-specific private equity funds across sub-Saharan Africa, this relationship will enable local investor participation in international private markets through the establishment of Helical Capital Partners. We believe it will also deliver enhanced cross-border skills transfer and capacity building within the sector."



Going forward, Helical Capital Partners will look at a variety of fund raising and investment opportunities, including listing local funds and select bespoke funds for international private markets investments. In addition, the company will explore the establishment of an impact fund manager specifically focused on investments across the sub-Saharan African region.

About Helical Capital Partners

Helical Capital Partners is a private markets firm, focused on providing South African investors with access to a diversified, international portfolio of private markets investments; emphasising global relative value investing across private equity, private real estate, private infrastructure and private debt. Helical Capital Partners was established in partnership with leading global private markets investment management firm, Partners Group, and African ICT impact investors, Convergence Partners.

For more visit: <http://www.helicalpartners.com/>

About Partners Group

Partners Group is a global private markets investment management firm with EUR 67 billion (USD 78 billion) in investment programs under management in private equity, private real estate, private infrastructure and private debt. The firm manages a broad range of customized portfolios for an international clientele of institutional investors. Partners Group is headquartered in Zug, Switzerland and has offices in Denver, Houston, New York, São Paulo, London, Guernsey, Paris, Luxembourg, Milan, Munich, Dubai, Mumbai, Singapore, Manila, Shanghai, Seoul, Tokyo and Sydney. The firm employs over 1,000 people and is listed on the SIX Swiss Exchange (symbol: PGHN) with a major ownership by its partners and employees.

For more visit: <https://www.partnersgroup.com>

About Convergence Partners

Convergence Partners is a pan-African ICT–focused private equity player, delivering enhanced investment returns while underpinning Continental development. Convergence Partners has a proven track record of developing new investment opportunities as well as actively adding value to investments across the lifecycle of ICT assets. As impact investors, Convergence Partners brings its skills, experience and capital to accelerate ICT infrastructure development on the Continent, focusing on initiatives that increase availability of communications, broadband services and new technology offerings to the people of Africa.

For more, visit: <http://www.convergencepartners.com>